

Annique
HEALTH AND BEAUTY

We create life-changing
opportunities everyday!

replique

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#ThankYouMom



As we celebrate Mother's Day on 12 May, we look at Annique past, present and future, and hear from Consultants who have taken over Annique businesses from their mothers, those who are in business with their mothers, and others who are teaching their children about the world of Annique.



Join in
our social media
campaign and tell us
what you would like
to thank your mother
for. Simply write a
message starting with
#Thankyoumom
and post it on social
media!





#Thankyoumom for being a role model in so many people's lives."

Elizma DU BOIS

DURBANVILLE



It was an honor for me to continue my mother's legacy by taking over her Annique business. I was however, thrown in the deep end and had to learn quickly to sharpen my business skills.

I originally decided to take over my mother's business as it was a legacy. I knew there was stability in the business, as I had grown up with the business since I was six years old.

I continued with the Annique business because of my unbelievable downline who supports me all the way. As an only child the Consultants in my downline seem more like family to me. My mother's ability to close a sale in the blink of an eye was amazing and it is one business tip she taught me that has truly stayed with me.



I wanted to be part of the Annique business because it's a fun way to meet new people, and you can earn an income by working on your own time. Because my mother has been in the Annique business for a long time, I can always ask her for product recommendations and advice about the business. She is a wonderful mentor. We complement each other's shortcomings; where the one lacks, the other fills. **Cornel**

I love having my daughter in my business because she is young and vibrant and it is good to have 'young ideas' and creativity in our business. My advice to other mothers is don't force your daughter to be part of your business. Let her start on her own, otherwise she will stop before she even started. **Elaine**



WINDHOEK

Elaine and Cornel OPPERMAN



#Thankyoumom for teaching me from a young age to be independent, confident and to always look after myself. I love you mom!

Beauty MKHWANAZI

STANDERTON



I incorporate my daughter into the business by getting her to help me with Pamper Parties. She prepares everything for the Pamper Party, from the sponges and bowls of Rooibos water to the creams. I know my Annique business will be my legacy. My daughter is learning about the Annique business from a young age, so she can only succeed in the future. We have already planted the seeds to her success – luckily she loves the beauty business. My advice to other mothers who want to bring their daughters into the business is to let their children start with the business from a young age and create an opportunity for experience; involve her in packing parcels, hosting Pamper Parties, trading and deliveries. My daughter has taught me not to hesitate to show and talk about the Annique products. My daughter helps anyone, anytime and anywhere so I should not hold back.



#Thankyoumom for teaching me the art of selling from a young age. When I was 10 years old my mom used to bake and I sold the products from door-to-door. That was my survival tool from a young age.



Annique has always been part of our family. Being in the Annique business with our mother has given us the opportunity to work with her on a daily basis, creating so many precious memories and moments of laughter. Very few moms and daughters can spend so much quality time together and make money at the same time! Being able to tap into our mom's world of knowledge and experience and being infected by her passion on a daily basis is a great advantage. **Sarette and Magdel**

I love the implicit trust and loyalty that exists when working with family, although one maybe has to be a bit more diplomatic than one would have been if working with mere employees.

My advice to other moms who want to bring their daughters into the business is to be open to the new ideas of the younger generations, but maintain a professional structure despite being family. **Leentjie**



Leentjie, Sarette & Magdel (VOS)



Did you know?

Leentjie Vos was the very first Annique Consultant appointed by Dr Annique Theron!

#Thankyoumom for never giving up on anything you started – not even having twins! **Sarette**

#Thankyoumom for never stopping in your attempt to convert me into an Annique Consultant. **Magdel**

Martie and Merie KRUGER

“

My daughter Merie started using the Annique Face Facts range when she was 10 years old and had already started promoting her range to her friends at her Birthday Pamper Party.

At age 16 she joined as my youngest Consultant. She already had facial and product training as well as the experience of promoting the Annique products as well as the packaging of orders. She then started to assist me with events such as Jubilees, Kickstart meetings, Pamper Parties and make-up workshops. At these events she realised the importance of marketing and applying the one metre rule.

Young people are so adaptable and always think out of the box. My daughter taught me to try new ways of approaching the business opportunity as she has done with her business. Don't do as the norm does, choose your own unique way and go with it. For example while doing a facial, always give a make-up tip to intrigue your client.



#Thankyoumom

for the example you set for me as a successful business woman and being my role model through life. **Merie**

Petro VENTER

PORT ELIZABETH

“

I incorporate my children into my business by giving them small jobs to do such as unpacking boxes, checking stock and helping clients. Through my Annique business I teach my children the basics of business – investing hard work bears fruit and nurturing your business. When they have economics homework I always use my Annique business as an example to better understand the theory of business management. An important lesson that my children have taught me about business is that you have to keep up with technology and a changing world.

”

#Thankyoumom for teaching me to love your neighbour as you love yourself, to respect others at all times and to be true to yourself.



“

Because our mom has been running her Annique business for many years, she knows all the ups and downs and can coach us through it. She supported us from the beginning with demonstrations and in this way we could see how she runs her business. She taught us how to organise functions from a young age. Our mom is the driver in anything she takes on. We all love to help people, teach them and give them advice. We love to encourage people, be positive and see the good in people and life.

Helena and Marida

I am doubly blessed by having two daughters in the Annique industry. This relationship has many advantages: I can see them often, we always have the opportunity to encourage and motivate each other and we have ample excuse to travel, either to Cape Town or to Johannesburg.

We enjoy the opportunities to travel abroad together, made possible by Annique. My daughters keep me on my toes, they teach me about technology and advertising on social media. I, on the other hand, teach them about life skills and my life long experience teaches them people skills and I can lead by example. **Dalena**

”

#Thankyoumom for starting your Annique business and showing us what can happen if you work hard. Thank you for being such a positive, vibrant person and looking out for others and always wanting the best for us. **Helena**

#Thankyoumom for your caring nature and your love for everyone. You will never say something negative about someone and you are always willing to help, sometimes to your own detriment. **Marida**

JOHANNESBURG

Dalena, Helena & Marida (STULTING)



We've gone full circle!

For Annique's 2020 incentive trip we will be going back to the first ever Annique incentive trip destination... the beautiful island of Mauritius.

Top Things to Do

SUGAR MUSEUM AND FACTORY

Once lusted after as much as gold, sugar has enjoyed an extraordinary existence, leaving a profound impression on the history and identity of Mauritius. Visit the enormous factory, its decade-old machines decked with a thousand lights. A sugarcane hedge leads the way to the fully restored and converted sugar factory where films evoking the early years of Mauritius appear on giant screens. The factory was used until the 1970s to transport sacks of sugar in the port. Today you can see how the docks used to be in those times and discover their importance to Mauritius.

BOIS CHÉRI

Bois Chéri is the first tea plantation in Mauritius and dates back to 1892. The first part of the visit is a small museum where you can find information on the history of tea in Mauritius, the production of tea itself as well as an exposition of the older machinery used for the production. After this you can join a visit of the factory. If you are lucky the tea production will be in full swing and you can see the machines at work.

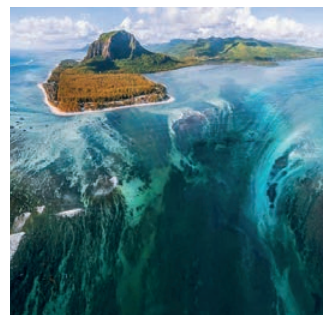
LE CRAFT MARKET

This cosy atmosphere grants you all the time in the world to appreciate the finest artworks you will see around the island. From sculpted wood to basketwork to glass work, the 36 stalls spread over two floors are all testimony of the unique local craftsmanship.

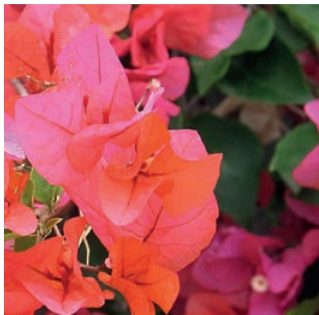
UNDERWATER WATERFALL

Just off the coast of Le Morne, on the island's southwest, Mauritius offers a spectacular illusion.

Sand and silt on the ocean floor run off in a way that makes it look like they're pouring down a waterfall. It's really just the flow of underwater currents that create the dramatic image. The ocean water is spectacular from the shore, but to see this particular view requires a helicopter ride. Tours are set up just for that.



Mauritius, an Indian Ocean island nation, is known for its beaches, lagoons and reefs. The mountainous interior includes Black River Gorges National Park, with rainforests, waterfalls and hiking trails.



In May 2020, our lucky Annique qualifiers will join us on an unforgettable beach vacation in Mauritius! Visit the Webstore for more information on how to qualify.



Fun facts

1

Mauritius was the only known habitat of the dodo. The dodo had never had any human encounters and had no experience of predators until the Dutch arrived in 1598. The bird was killed for food and those who had survived were killed by animals brought to the island by ships such as pigs, dogs, rats and monkeys. Today the bird is showcased many places around the island as a memory of the peaceful bird that had to die and sadly became extinct.

There is no official language in Mauritius, although English and French are the 'national languages'. The vast majority of the population (85.6%) speak Creole, a French-based patois.

2

3

Mauritius is the most densely populated and one of the richest nations in Africa.

Mauritius does not have an army.

4

5

The island of Mauritius was formed roughly 9 million years ago from lava that was released from under water volcanoes.

Gifts for EVERY KIND OF DAD

Father's Day is around the corner, and because Dads are notoriously difficult to buy for, it's time to start thinking about Father's Day gifts. Sure, you could get him another tie or some golf balls, but what about something he would never buy for himself? Although many men do care about skincare, they rarely purchase it for themselves. So this Father's Day, give Dad the gift of putting his best face forward. Here are skincare gift ideas that are perfect for every different type of Dad.

THE ESSENTIALS *Dad*

Give Dad everything he needs to stay clean and moisturised with this set of must-haves.

3-in-1 Face, Hair & Body Wash 250ml

This body wash has an effective multi-tasking formula that has been created to gently cleanse face, body and hair without stripping it of moisture. Soothing Rooibos extract, cleansing botanical extracts and moisturising Pro-Vitamin B5 will leave his skin and hair feeling soft, clean and smooth.

Gentle Shaving Foam 250ml

It sets up a slick surface for a close shave, which helps prevent nicks, cuts and razor burn.

Moisture Balm with SPF 15 and Q10 50ml

Annique's 180° Moisture Balm contains an SPF 15 that can help protect his skin against the sun while at the same time keeping it hydrated because of the coenzyme Q10, known for its skin-energising and revitalising properties which provide 24-hour moisturisation.



THE DEBONAIR *Dad*

This dad is confident and stylish; make sure he complements his look with one of Annique's male fragrances.

Ambition EDT 30ml

A sophisticated fragrance that is modern, pure, and seductive with spicy-citrus notes that epitomise the simplicity of ambitious style.

ONLY

R109

VALUE R149

Save R40

AF/50103/16

180° EDT 30ml

180° is a masculine fresh, spicy fragrance for the adventurous man who defies conventional rules.

ONLY

R149

AF/50005/16

Profound EDT 30ml

A traditional fragrance with a modern twist. It is the signature of a powerful, masculine and definitive gentleman.

ONLY

R149

AF/50600/19



Host a Pamper Party for men this Father's Day and put Annique's 180° products, the Resque range and the male fragrances on display for the men to spray and feel.

THE OUTDOOR *Dad*

Get Dad geared up with all the Resque essentials needed for camping, fishing, hiking or any of his other favourite outdoor activities.

Resque Mist 100ml

Formulated with wintergreen, eucalyptus, peppermint oil, camphor and menthol, Resque Mist helps provide relief from neck and muscular pain, headaches, sinus and hayfever. It also makes a great gift for winter because it helps to reduce symptoms associated with colds, flu and bronchitis.



Resque Crème 30ml

Annique's Resque Crème helps to effectively relieve irritated and itchy skin. It is also ideal for relief from insect bites, slight burns, skin abrasions, eczema, sunburn, chafing and is gentle enough for even the most sensitive skins



A great place to recruit male customers is at sporting events, braais or on Instagram, Twitter and Facebook. Send reminders to your female customers that Father's Day is approaching, with gift suggestions.

ZeroAche+ 75ml

ZeroAche+ is a herbal pain relief cream that acts fast to help provide relief from muscular aches, stiff joints, sprains, bruises, strains, rheumatism and also aids circulation. If Dad had a long day, ZeroAche+ also helps soothe headaches and migraine symptoms, insomnia, a sore throat and other stress-related conditions.



**GREAT
NEWS!**

RoyalTEA Points
will now reflect a
day after your
invoice date!



Recruit in May and earn!

Sponsor

2 ways to earn points!

OR

1 500 RoyalTEA Points!

Register a Level 1 Recruit
through

registrations@annique.com



4 000 RoyalTEA Points!

Your Level 1 new Recruit
does Personal Sales of
R2 750!

=5 500 Points!



Annique Wooden
Photo Box
**Only 4 700
Points!**
Get yours NOW!

3 000 RoyalTEA Points!

Register a Level 1 Recruit
online through the Webstore



4 000 RoyalTEA Points!

Your Level 1 new Recruit
does Personal Sales of
R2 750!

=7 000 Points!



Sunbeam
Waffle Maker
**Only 6 700
Points!**
Get yours
NOW!

You can earn up to **7 000 RoyalTEA Points** from one new
Level 1 Recruit!

New Recruit

May Registration



2 200 RoyalTEA Points!

Place an order to the value of R2 750 and become bonus qualified



7 000 RoyalTEA Points!

Recruit on your Level 1 online through the Webstore and your Level 1 Recruit does Personal Sales of R2 750 (see Sponsor)

New Recruits can earn up to **9 200 RoyalTEA Points** in May!

What else can I redeem?



Teal Annique Shopper Bag
Only 2 200 Points!
Get yours NOW!

Sunbeam Electric Knife
Only 8 800 Points!
Get yours NOW!



HP Deskjet 3-in-1 Printer
Only 30 000 Points!
Get yours NOW!

Annique Blanket
Only 5 500 Points!
Get yours NOW!



GREAT NEWS!
RoyalTEA Points will now reflect a day after your invoice date!

Annique Table Banner
Only 6 700 Points!
Get yours NOW!



All orders are required to be paid and invoiced to earn points. Kindly refer to the RoyalTEA Rewards document on the Webstore for details and Ts&Cs

The Rooibos Connection

Friday, 17 May is

**WORLD
HYPERTENSION
DAY**

Rooibos Tea FOR HYPERTENSION

Hypertension is the medical term for high blood pressure. Hypertension that is left untreated increases your risk of heart disease, kidney failure, heart attack and stroke, according to the American Heart Association. There are often no symptoms of high blood pressure, which is why it is referred to as the silent killer.

Essential hypertension is the most common type and is characterised by an elevated blood pressure that is due to underlying causes such as obesity, smoking, sedentary lifestyle, alcoholism, diabetes and ageing. Secondary hypertension is when the increase in blood pressure is due to a definite transient cause, such as change in hormone levels, pregnancy or other disorders.

The good news is that the blood pressure lowering capabilities of Rooibos tea extract can treat hypertension. In addition to lowering blood pressure, Rooibos tea was shown to reduce the activity of angiotensin converting enzyme in the May 2010 issue of the journal "Public Health Nutrition."

According to Prof Jeanine Marnewick, the main heart-health promoting element in Rooibos is chrysoeriol, an antioxidant that helps to prevent vascular disease by inhibiting the migration of smooth muscle cells inside the aorta – a key cause of the narrowing or hardening of the arteries that may lead to a heart attack. Chrysoeriol is also an effective bronchodilator, and helps to lower blood pressure and relieve spasms.

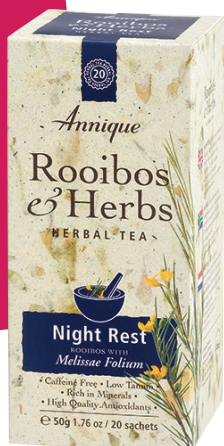
(Adapted from www.livestrong.com and www.rooibosltd.co.za)

Manage your hypertension with these Annique products:

RELAX TEA

Looking for a tea to calm and reduce your stress? Annique's Relax Tea should be your drink of choice. It contains Wild Jasmine, also known as 'Mistress of the Night', and has a calming, relaxing effect, and can help manage depression and sleeplessness. If irritated and inflamed skin is stressing

you out, rinse your pre-cleansed skin with Relax Tea as part of your routine to help calm it.



NIGHT REST TEA

Struggling with sleeplessness and insomnia? A cup of Annique's Night Rest Tea before bed could be your salvation. Rooibos is paired with Lemon Balm leaves, which is known to have calming effects that help with anxiety, sleep problems and restlessness.



FOREVER HEALTHY OPTICALM

You might not know this, but stress depletes the B vitamins in your body, which makes supplementation crucial. Vitamin B helps to calm and relax the body, while aiding in improving memory, mood and your ability to cope with stressful situations. OptiCalm promotes mental clarity, concentration, alertness and focus, helping you to make the most of your day.

**BEST
SELLER**

Forever Young Eye Therapy contains key ingredients to help minimise fine lines and wrinkles around the eye.

The skin around the eyes is the thinnest in the whole body. This area does not contain any sweat glands, causing skin to dehydrate, leading to the first signs of ageing.

I love the Annique Forever Young Eye Therapy. This anti-ageing lightweight formula tackles my fine lines, instantly rejuvenating the delicate eye area. The key ingredients help with firming and tightening of fine lines and wrinkles. I apply the Eye Therapy every evening to leave the area around my eye refreshed and revitalised.

Renique Leyds (41)



**This month, you get a
FREE Annique rose gold
layered necklace when
you buy the Eye
Therapy 15ml!**

**SUITABLE
FOR ALL SKIN
TYPES**

**FRAGRANCE
FREE!**

Eye Therapy:

- Is like food for your delicate eye area
- Diminishes wrinkles and fine lines around the eye area
- Prevents ageing around eye and mouth area
- Can also be used around the lip area

Eye Therapy contains Ampsyncol III, which Increases:

- Collagen type III
- Epidermis thickness
- Elasticity

Reduces:

- Wrinkles

FOREVER YOUNG
EYE THERAPY 15ML

ONLY

R429

VALUE R718

Save R289

1020314

**Buy the Eye Therapy
for yourself**

VALUE OF OFFER R718

Special offer price R429

YOU PAY R343

(R429 less 20% off invoice)

YOU SAVE R375

**Grow your client base
– sell to 5 customers**

VALUE OF OFFER R718

Special offer price R429

YOU PAY R343

(R429 less 20% off invoice)

Your earn R86

SELL TO FIVE CUSTOMERS AND GET R430

Youth Restoring Masque

The Youth Restoring Masque is unbelievable! This is the only product that rehydrates my skin. After only a few uses I could feel and see the difference in my face and neckline. I can definitely recommend this product!"

Gerda Lewis



Synergy Cleansing Soap Bar

"A customer of mine's daughter approached me as her father had been struggling with acne on his back his whole life. He had been to dermatologists and tried numerous creams and medication. I recommended Synergy Cleansing Soap Bar. Within three weeks the 'crust' that had formed on his back had disappeared and the inflammation on his back was almost gone. He said he could feel when someone touched him on his back for the first time in years."

Ella Jansen van Vuuren



hot stories

JUST SO YOU KNOW

Annique
HEALTH AND BEAUTY



Lifestyle Shake

"I work from early morning and I have never been an early breakfast person. I started making smoothies with the Lifestyle Shakes and it has made such a difference to my day! A smoothie keeps me full until lunch time and I know that I get all the important vitamins and minerals needed to stay healthy. I play around with flavours and I have at least three Shake flavours in my cupboard at all times to ensure I don't get bored with the same smoothie every day. I have even lost some weight in the process, which was a lovely added bonus!"

Madelein Kritzinger



Annique's Editor's Choice is a monthly Replique article that recognises those Consultants who go above and beyond in their businesses; those who breathe new life into old practices and pursue challenges with vigour.

This month we are recognising **Marissa Vermeulen**, from Gauteng, who talks about how she uses Instagram in her business.

“I add lower-quality photos, of what I am doing on the go, to my Instagram stories. Sometimes I don't have time to post immediately, but I do make a point of taking photos of what I am doing and post them later. I post about four times a day on my story, maybe once a day on my feed.

“I recently started doing short videos on the Annique products. I never talk price; I talk about what the products do for me and if my followers want information, they can send me a direct message on Instagram. I do not post Beaut   pages. I like to be unique and take a photo of me using the product with a short description or product testimonial.



“Instagram is all about the look. So, I started branding myself. Personal branding is essentially the ongoing process of establishing an impression in the mind of possible customers or recruits about yourself and/or your business. My brand is all about the Annique lifestyle: having flexible time, traveling, being able to use amazing products and sharing the Annique opportunity.

“Your feed and its layout are immensely important. Many people spend hours planning and editing their layout to absolute perfection. I maintain structure on my feed, I may post a quote, a picture of me, then another quote.

“I plan my posts so I won't necessarily post everything I take photos of. High-quality, planned posts go on my feed. I love adding a conversational caption to my photos – I talk to my followers in my caption.



Liked by its_just_ee and 14 others
mrs_mariss I didn't know how much I could love lipstick before I found Annique.
For the past 2 years I have been using Annique and I am ALWAYS wearing their lipstick. I stays, doesn't dry out my lips. And they come in AWESOME colors.
These are my 3 favorites
28 April 2018

“When I started doing Annique full-time in January 2018, I needed to realise what my 'thing' was. That thing that set me apart from others and that was going to help me achieve my dreams. The answer led me to my main target market – young ambitious ladies i.e. Millennials. Instagram was the perfect place to connect with them.

“Your profile picture, on Facebook and Instagram, is your first point of contact with any person. I chose a high-quality picture which showed something about myself and what I like. My Instagram profile picture is a headshot from my graduation. This photo shows ambition, dedication and it is a fun, but still professional photo.

“I always post photos of Annique events, team meetings as well as the rewards and recognition we get from our amazing leader, Lan   Bronkhorst, and Home Office.



“All your efforts will be in vain if no one sees it. I started following everyone I knew, I followed their friends, and after that I prospected. I searched for ladies who fit my business. I wanted young ambitious ladies, to whom skincare and health were important. I found Instagram pages that reflected this and I started following their followers and they followed me in return. I keep doing this on a regular basis.

“Instagram is a strategy, it requires dedication and discipline, but if you do it right, it can be immensely rewarding for you personally as well as for your business. I can't imagine my Annique business without it!”

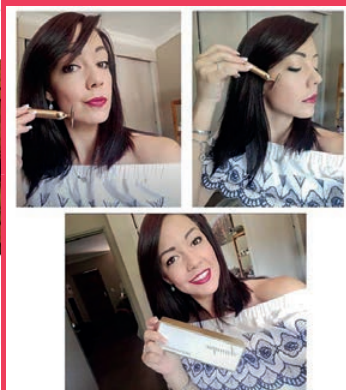
YOU CAN ALSO BE PART OF THE DREAM TEAM



#WHYWAIT

“My Instagram handle is @mrs_mariss. Your handle/username is your second point of contact, but equally as important as your profile picture. Your handle is basically your name, your social presence.

“I take pictures of whatever I am busy with, which does not intrude with my personal life, on a daily basis. I take photos of my cup of Rooibos tea, my running shoes before I go for a walk, my Annique diary at my desk, etc.



3-Month PLANNER

We are all about getting your business on track, so you know what to focus on in order to grow a successful brand. Use this three-month calendar, including the focus of the month, focus days as well as field activities so you can plan ahead in your business to ensure optimal sales..

Annique
HEALTH AND BEAUTY

May 2019

Focus of the Month

- 1 **Mother's Day:** Join the #Thankyoumom social media campaign and post a thank you message for your mom
- 2 **May Madness:** This is like Black Friday in May

Focus Days

- 1 **World Hypertension Day on 17 May:** Read the Replique article on how to combat high blood pressure

Field Activities

- | | |
|-----------|---|
| Lifestyle | Host a Wellness Day: Visit various companies and offer to do a health analysis at their premises |
| Skincare | Mother/daughter days: Host a mother/daughter event for Mother's Day – a make-up workshop, treat your mom Pamper Party, etc |

June 2019

Focus of the Month

- 1 **Father's Day:** Host a Pamper Party or health analysis workshop for fathers
- 2 **Boost Your Business:** Attend your Sponsor's event where you will learn about Business Building, products, etc

Focus Days

- 1 **Host a Pamper Party:** Join the #ThanksDad campaign and let us know what your dad taught you
- | | |
|----------|--|
| Skincare | Acne Awareness Day: Read the article in the Replique about what acne says about your health |
|----------|--|

Field Activities

- | | |
|-----------|---|
| Business | Host a Boost Your Business event |
| Lifestyle | Host a Youth Day event |

July 2019

Focus of the Month

- 1 **Corporate Wellness:** Host an exhibit on the Forever Healthy range and herbal teas at companies and do a health questionnaire
- 2 **Boost Your Business**

Focus Days

- 1 **Wellness Wednesday**
- 2 **Nelson Mandela Day:** Get your team members together and do a one hour social responsibility event

Field Activities

- | | |
|-----------|--|
| Lifestyle | Host a Boost Your Health session or Slimming Club and educate attendees about health and health activities |
| Skincare | Focus on winter and daily skincare |

Annual Price Increase Notification

Annique prides itself on offering its customers premium Rooibos-based products of the highest quality. While this is costly and takes time and effort, we never want to compromise on our high standards.

However, given the impact of economic and political uncertainty, yet still relatively weak Rand, fluctuating general labour and overhead increases, we will levy an average price increase of approximately 7%, with effect from Monday, 1 July 2019.

It is important to note that this increase is small in comparison with general cost increases in the South African Market and is a testimony to our cost savings efforts and increased efficiencies over the past 10 years. We know that we still have the most affordable, effective, value for money, health and beauty products on the market, and trust that you will join us in making a difference in the lives of everyone who needs and uses our products.

Thank you for your loyalty and support.

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
28	29	30	1	2	3	4
	<ul style="list-style-type: none"> DEADLINE Registration of new Consultants All Registrations received before 12:00 with order and proof of payment attached will count towards your April recruits. EFT/CC payment Registrations after 12:00 Keep the momentum going and bring new Consultants into your business, we will register them. These recruits will then count towards your May recruitment target and will be processed on 2 May 2019. 	<ul style="list-style-type: none"> Earth Hour 14:00 DEADLINE for monthly sales figure for April All orders received before 14:00 with proof of payment attached will count for April Sales Figure, including EFT/Excel/Webstore Orders Note: Allow at least 72 hours (excluding weekends) on the Webstore EFT orders in order for it to be processed to our bank successfully and count towards your April monthly Sales Figure. Orders after 14:00 Continue your shopping, from the April Beauté until 23:59 on 1 May 2019 including EFT/Excel/Webstore Orders. Remember to attach your proof of payment to your order. Order will count towards your May sales figure. 	<ul style="list-style-type: none"> Public Holiday: Worker's Day Links of May Replique and Beauté sent to field Continue your shopping, from the April Beauté until 23:59 on 1 May 2019 including EFT/Excel/Webstore Orders. Remember to attach your proof of payment to your order. Order will count towards your May sales figure. 	<ul style="list-style-type: none"> Campaign 11 (May) Opens Webstore back online at 08:00 am. Additional Discount figures available from 09:00 am. Zoom Training Session. Book on the Webstore. 		
5	6	7	8	9	10	11
12	13	14	15	16	17	18
<ul style="list-style-type: none"> Mother's Day 	<ul style="list-style-type: none"> Zoom Training Session. Book on the Webstore. 				<ul style="list-style-type: none"> World Hypertension Day 	
19	20	21	22	23	24	25
	<ul style="list-style-type: none"> World Autoimmune Arthritis Day 	<ul style="list-style-type: none"> Additional discount paid to qualifiers 	<ul style="list-style-type: none"> Zoom Training Session. Book on the Webstore. 			
26	27	28	29	30	31	1
	<ul style="list-style-type: none"> June Replique and Beauté available to order. Zoom Training Session. Book on the Webstore. 			<ul style="list-style-type: none"> DEADLINE Registration of new Consultants All Registrations received before 12:00 with order and proof of payment attached will count towards your May recruits. EFT/CC payment Registrations after 12:00 Keep the momentum going and bring new Consultants into your business, we will register them. These recruits will then count towards your May monthly Sales Figure. Orders after 13:00 Continue your shopping, from the May Beauté until 23:59 on 2 June 2019 including EFT/Excel/Webstore Orders. Remember to attach your proof of payment to your order. Order will count towards your June sales figure. 	<ul style="list-style-type: none"> 13:00 DEADLINE for monthly sales figure for May All orders received before 13:00 with proof of payment attached will count for May Sales Figure and RoyalTEA programme, including EFT/Excel/Webstore Orders Note: Allow at least 72 hours (excluding weekends) on the Webstore EFT orders in order for it to be processed to our bank successfully and count towards your May monthly Sales Figure. Orders after 13:00 Continue your shopping, from the May Beauté until 23:59 on 2 June 2019 including EFT/Excel/Webstore Orders. Remember to attach your proof of payment to your order. Order will count towards your June sales figure. 	<ul style="list-style-type: none"> Birthday: Annalie Grobbelaar (MD)
2	3	4	5	6	7	8
<ul style="list-style-type: none"> Cancer Survivor's Day Links of June Replique and Beauté sent to field. Continue your shopping, from the May Beauté until 23:59 on 2 June 2019 including EFT/Excel/Webstore Orders. Remember to attach your proof of payment to your order. Order will count towards your June sales figure. 	<ul style="list-style-type: none"> Campaign 12 (June) Opens Webstore back online at 08:00 am. Additional Discount figures available from 09:00 am. 					

Last Day to Qualify
for **ROYALTEA** Rewards points.
Orders invoiced on 31 May 2019 will count for points.

Host a FUN Annique PAMPER PARTY

3 benefits

- 1 Potential new Recruits
- 2 Product sales
- 3 Promoting your business



Host a Pamper Party in MAY and buy the **Delight EDP 30ml for R59 (non-discountable)** with purchases of R2 500 or more. *Limited to five per Consultants per month.*

Invite five or more friends to your own Annique Pamper Party where you can experience and enjoy many of Annique's exciting products in a relaxed atmosphere. An experienced Annique Consultant will demonstrate and recommend the skincare products that are ideal for your skin type.

Hostess Gift/Kit Filler

Delight EDP 30ml

ONLY R59 NON-DISCOUNTABLE
Save R110
VALUE R169

3 1 0 6 1 0 1

Glow Getter

Annique's Essence Crème Exfoliator is a skincare overachiever!

Used as a pre-treatment, it boosts the efficacy of products that follow because it allows active ingredients to penetrate better and faster into your skin.

FREE

Essence Crème
Exfoliator 50ml
with normal
priced skincare
purchases of
R449+!



Contains cocoa and shea
butters and biodegradable
wax beads.



**Brightens dull
skin (by stimulating
blood circulation)**



**Removes dead skin
cells (to prevent
acne and
blackheads)**



**Improves absorption
of products that
follow**



**Rejuvenates aged
skin, clarifies acne-
prone skin, softens
dry skin, activates
dull skin**

