

Annique
HEALTH AND BEAUTY

We create life-changing
opportunities everyday!

replique

8 Secrets to Flawless Summer Skin **p2-3** | RoyalTEA Rewards **p4-5** | Bedtime Beauty **p6-7** | Boost Your Holiday Sales **p8-9** | Editor's Choice **p10-11** | Boost Your January Sales **p12-13** | Rooibos Connection **p14** | ATM Invite **p16**



Festive Greetings

As we approach the end of another year, we can reflect on how much we have truly flourished and thrived as a company; Annique continues to create life-changing opportunities for all, both personally and professionally. As you look back at your own Annique business, did you reach your targets, exceed your goals and succeed in expanding your skills?

Looking ahead, Annique will be celebrating 48 years in 2019. This truly is an amazing milestone, built on the shoulders of every Consultant, Leader and customer. This company's growth and possibilities are endless and we look forward to expanding this exceptional brand so that it exceeds even the highest of expectations.

Use the festive season to share joy and love with friends and family, being mindful of the endless opportunities that lie ahead in the new year. Capitalise on the holiday season and capture your customers' attention with last minute gift offers, and entice them with sun and skincare products for their trips away.

Thank you to each and every person for making 2018 such a fantastic year. May it be a blessed and happy festive season.

Warm wishes,
Annalie Grobbelaar
Managing Director

TIRED SKIN

Summer means great weather for trips to the beach and outdoor fun. Unfortunately, the heat, sun, and dust

can all make the skin on your face dry, flaky, and environmentally stressed. Sagging skin, fine lines, and sunburn can make you look and feel old. Forever Young Youth Restoring Masque is a gentle anti-ageing masque that nourishes and repairs with vitamin B3, VNA10+ and Rooibos.



FOREVER YOUNG YOUTH RESTORING MASQUE 50ML

ONLY
R329

AA/00400/18

FREE!
COSMETIC BAG



DULL SKIN AND SUMMER BREAKOUTS

Exfoliating is the best way to get rid of dead skin cells and ensure that summer glow. Essense Crème Exfoliator is a gentle, yet effective creamy exfoliating formula with multiple benefits in addition to the removal of dead skin cells, oil, dirt and other impurities.



ESSENCE CRÈME EXFOLIATOR 50ML

ONLY
R189

AA/00064/18

FREE!
COSMETIC BAG



DEHYDRATION AND SUNBURN

Exposure to the elements in summer can leave your skin dry and dehydrated. Essense Liquid Skin Nutrition is the perfect summer product to help moisturise and support a healthy skin. Additionally, essential oil from the marula fruit provides natural antiseptic properties and helps prevent dryness, thereby improving skin suppleness.



ESSENCE LIQUID SKIN NUTRITION 100ML

ONLY
R199

AA/00285/16

FREE!
COSMETIC BAG



DEEP WRINKLES

Although the sun helps skin in many ways, its negative effects comprise the formation and deepening of wrinkles. See your wrinkles diminish with every application of Forever Young Bo-Serum. Bo-Serum can help visibly soften these lines, giving the skin a more youthful appearance.

FOREVER YOUNG BO-SERUM 30ML

ONLY
R629

AA/00103/14



FREE!
COSMETIC BAG



Bo-Serum is a safe, non-toxic, non-invasive alternative to surgery or injections.



CROW'S FEET

During summer you are especially vulnerable to damaging the delicate skin around your eyes. Strong ultraviolet rays and our tendency to squint in the bright sunshine can make us extremely susceptible to the development of crow's feet. Forever Young Eye Therapy is a rich, nutritious eye cream, especially formulated for the minimising of fine lines and wrinkles around the eye area. It helps build collagen type III in the skin which acts like cement between cells to keep them firm and healthy.



FOREVER YOUNG EYE THERAPY 15ML

ONLY
R469

AA/00262/18

FREE!
COSMETIC BAG



FREE
COSMETIC
BAG WITH
EVERY PRODUCT
SHOWN HERE!

8 SECRETS TO FLAWLESS SUMMER SKIN

As we prepare for summer fun, it can be easy to neglect our skin. But the lazy days of summer don't mean we should be lazy with our skincare regimen. In fact, we should be more diligent. Follow these tips for gorgeous, healthy skin.

PIGMENTATION

Throughout the summer months, pigmentation problems can be heightened as the sun can cause a significant increase in the production of melanin, leading to darker patches of the skin being likely to appear. Essense Brightening Treatment improves the appearance of brown spots and restores radiant luminosity to the complexion, promoting brighter, younger and healthier looking skin.



ESSENCE BRIGHTENING TREATMENT 30ML

ONLY

R379

AA/01562/16



FREE!
COSMETIC BAG

PREVENT SUNBURN

Sun damage causes 80% of skin ageing and pigmentation! Protect yourself while you're having fun at the beach. Pack the Derma Protect SPF 20 for the whole family as the gentle formula is suitable for all skin types including babies, children and adults with sensitive skin and works to soothe irritation, moisturise and protect delicate skin.



ESSENCE DERMA PROTECT
SPF 20 30ML

ONLY

R219

AA/00372/14



FREE!
COSMETIC BAG

SUN DAMAGE

Summer sun can cause dryness and premature ageing. Forever Young Returnyouth is a velvety soft, antioxidant-rich formula designed to minimise wrinkles, fine lines, age spots and sun-induced ageing.



FOREVER YOUNG
RETURNYOUTH 30ML

ONLY

R379

AA/01553/18



FREE!
COSMETIC BAG

Cosmetic Bag
Dimensions:
13cm (L) x
10cm (W)

You can only earn points once on the same Consultant in a month.

ADDITIONAL DISCOUNT QUALIFIED (ADQ)

Consultants whose Level 1s qualified for additional discount in a specific week can earn points in this category.

Additional Discount Qualified Consultant:
They qualify for extra discount based on Personal Sales Sliding Scale, Team Building Discount, Group and Generation Discount.

Earn more points when your Level 1 qualifies for additional discount early in the month.

EXAMPLE

If your Level 1 qualifies for additional discount between 1 and 11 December, you will earn 150 points. You can only earn points once on the same Consultant in a month.

RECRUIT RETENTION

New Consultants can start earning RoyalTEA points after their 90-day Fast Start Period

- Day 91-180: If a new Consultant places orders to the value of 5 500 PQV they earn 100 points
- Day 181-270: If a new Consultant places orders to the value of 5 500 PQV they earn 250 points
- Day 271-360: If a new Consultant places orders to the value of 8 250 PQV they earn 500 points

PIN=PAY

Consultants with PIN and PAID-AS titles of Two Star and above can earn 500 points in this category.

EXAMPLE

1. If you submit your invoice on day 80, you will not earn any points
2. If you submit an invoice on day 95 to the value of 2 000 PQV and you submit another invoice on day 150 to the value of 4 000 PQV, you will earn 100 points in the category day 91-180.

PERSONAL QUALIFYING VOLUME (PQV)

All Consultants who place an order to a certain value in the month can earn points in this category.

EXAMPLES

1. If your invoice date of 6 000 PQV is between the first day of the month and the 11th day of the month, you will earn 800 points.
 2. If your second invoice date of 3 000 PQV is on day 12, you will not earn any points. You will earn points once in your first qualifying day period.
- Orders placed on Saturdays or Sundays will only be processed on the Monday.

DECEMBER

★ Celebrating you, our loyal Consultants. The more you sell, the more you will **EARN**.



HOW IT WORKS

1

All registered Annique Consultants may participate in the programme and will be enrolled automatically.

2

Earn points in December on **Recruitment Retention, Personal Sales (PQV), Additional Discount (ADQ) and PIN = PAY**

3

Redeem your points any time

		Minimum PQV	Points
Personal Qualifying Volume (PQV)	Sat 1 - Tues 11 Dec	3500	800
	Mon 12 - Thur 20 Dec	3300	500
Additional Discount Qualified (ADQ)	Sat 1 - Tues 11 Dec	2750	150
	Mon 12 - Thur 20 Dec	2750	80
Recruit Retention	Day 91-180	5 500	100
	Day 181-270	5 500	250
	Day 271-360	8 250	500
PIN = PAY	Two Star and above		500

Get New Customers

This amazing offer gives you the chance to get new customers! Go through your customer list and see which customers regularly buy night cream, but not revitalising cream; or who buys revitalising cream, but not night cream. Target these customers and explain the advantages of using both these products.

Asking customers for referrals is a great way to get new people into your business!

Your Invitation

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Pamper Party
BRING A FRIEND

Refer to pages 89-100 of the Success Guide for a step-by-step guide on how to host a Pamper Party!

Social media

ARE YOU WORRIED ABOUT AGEING? CONTACT ME FOR A **FREE SKIN ANALYSIS!**

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Social media is another great way to get new customers with this offer. Create a Facebook post or WhatsApp image asking customers to contact you for a free skin analysis.

Activities

There are a number of activities you can host to promote this offer. As mentioned above, you can identify people on your social media platforms and invite them to a free skincare analysis. Alternatively, ask customers to take part in the skincare questionnaire on the Annique website and contact you for a follow-up session.

Invite customers to a Pamper Party or hand pamper and ask them to bring a friend along. In this way you can also widen your customer base. In this case, the Pamper Party should be specifically focused on night creams and the importance of the Annique products in the fight against ageing.

Grow your client base and sell to customers:

Value of the Lucid offer:
R1 238

You pay:
R479.20

You earn:
R119.80 per offer

Price you ask your customer at the December special offer price:
R599

SELL TO FIVE CUSTOMERS AND EARN R600 IN YOUR POCKET

Buy for yourself:

Value of the Lucid offer:
R1 238

December special offer: R599

SAVE
R639 + R119.80

62% SAVING!

TOTAL SAVING R758.80

Bedtime BEAUTY

Why use NIGHT CREAM?

Night cream helps to restore and repair skin exposed to the elements (sun and pollution) during the day.

Your skin absorbs active ingredients better at night and its regenerating power is higher during this time – hence the term beauty sleep.

UPSIZE your RESULTS!

This month, you get 25ml extra Revitalising Cream for free in an upsize travel-friendly tube AND get your Lucid or Hydrafine night cream **absolutely FREE!**

SAVE UP TO R639

25ML
EXTRA

Get
MORE
for
LESS

HYDRAfine
PERFECT BALANCE

Replenishing Night Cream
WITH MOISTBALANCE, MARINEMATT
AND GREEN ROOIBOS EXTRACT

LUCID
MAXIMUM HYDRATION

Annique
Optimal Night Renewal
WITH AQUAVITAL AND ROOIBOS EXTRACT

FY
FOREVER
YOUNG

Revitalising Cream
MADE WITH VNA10+
AND
ROOIBOS
EXTRACT

Annique

Summer Power Combo:

Pair your night cream
with Revitalising Cream

The Revitalising Cream (Annique's bestselling anti-ageing product) is a tonic that enhances the function of other products. Use it at night, together with your night cream, for the ultimate beauty sleep routine. Revitalising Cream contains VNA10+, vitamin E and Rooibos to revitalise tired, aged, and rough skin.

Night cream BENEFITS:

- Formulated for your skin type (dry, normal or oily)
- Nourishes the skin
- Soothes and calms the skin
- Improves blood circulation
- Makes the skin soft, smooth and supple
- Helps the skin recover faster and restore elasticity
- Stimulates cell renewal

Customer-Focussed Marketing

Direct marketing gives you the opportunity to promote your products and services directly to the customers who most need them. It is the perfect tool to help you target a specific audience and can help you set realistic sales goals and improve sales results on a tight marketing budget.

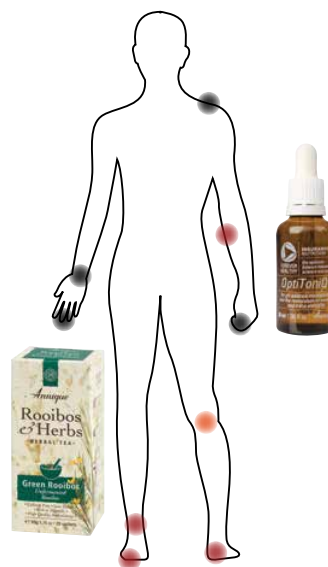
You can also use direct marketing to re-establish relationships with customers who haven't returned to your business in a while. Approaching lapsed customers is an opportunity to rekindle sales, keep your customer records accurate, and find out why your customers move on.

Direct marketing helps you build direct relationships with your customers. You can personalise promotions and offers to create an immediate link with your customer and increase their personal connection to your business.

If you have customers who love sport, for example, create a recipe with essential Annique products to relax tired muscles, protect them from the sun and boost their energy.



WIN the battle against GOUT



The holiday season is a great time to call customers to wish them all happy holidays and thank them for their business. Not only do these interactions go a long way to building customer and team loyalty, you can often pick up some extra sales in the process. At the very least, you'll be strengthening your relationships and adding value in a way that can only help your business come January, and through the rest of next year.

Home for the Holidays

Take the frustration out of holiday gift giving by hosting a

stocking filler party.

You can have different displays for women, men and teenagers and even offer a free gift wrapping service.

This is a great way to attract new customers and hosting demonstrations for some of the products is great for guests who might be unfamiliar with Annique.

You can really get into the festive spirit with this event, by playing holiday music and making the displays up with festive decorations.



Holiday Open House

Bring a friend or two and get
EXTRA GIFTS

Gifts

Stocking Fillers

FREE Gift Wrapping

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The holidays can be one of the best times of year to make new connections and pick up some great leads for your business in the process.

Boost Your Holiday Sales

The holiday season is definitely upon us and, for Consultants, the holidays can be one of the busiest times of the year. With South Africa experiencing low levels of economic growth and a high unemployment rate, people are careful about how they spend their money; opting to stay home over the holidays or cut their holidays short.

Make holiday shopping easy for customers this year with these holiday sales tips, tricks, and ways to provide customers with an amazing holiday shopping experience!

Firstly, think about what a successful holiday season would mean to you. What do you want to earn over this period? Whether it's achieving a sense of accomplishment, earning enough for your dream holiday, or creating a better future for yourself, setting a goal will help keep you focused.

Holiday Theme Parties

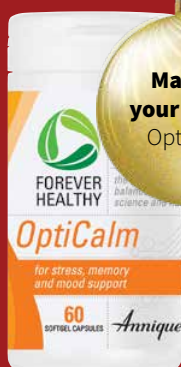
Make the most of the summer season by hosting a beach or pool party-themed event. Create the event around your guests wearing beach or pool attire like sun hats. Include a tea pairing along with Rooibos cocktails and even some smoothie tastings with the Lifestyle Shake. Ask your customers to bring a friend so you can widen your reach.



Healthy Holiday Party

Sunburn, overindulgence, heartburn, and lack of sleep often unfortunately accompany the holiday fun. Host a healthy holiday party with Annique products that could remedy any common holiday ailment.

Overindulgence is a common problem over the holidays, which is always accompanied by regret come the New Year. Offer this easy recipe to curb weight gain this holiday:



Manage your stress:
OptiCalm

Get plenty of sleep:
Night Rest Tea



Eat something healthy before going to a party: Lifestyle Shake

Avoid dessert:
Metabolism Tea



Incorporating Different Communities

I love working and learning from other communities. The cultural aspect of each community brings such a wonderful dynamic into our team. It's very fulfilling to see how the different cultures come together over a cup of tea and sharing the challenges and rewarding testimonials from each different area and culture.

Recruitment

Recruitment was a huge challenge after being in the salon industry for so long. After taking up the business opportunity challenge I could see that the only way forward was to push myself, learn new skills and start recruiting. My turning point was Kickstart 2015. Taking one day at a time, it gets easier every day. And thankfully we are never alone, there are always people around us to help and assist and to learn from, use them!

Rewards

I love giving presents, so rewards are very important in my team. We have the Première voucher campaign running over 11 months. I love to reward growth, because everyone stands an equal chance and it's not always the same people getting all the rewards. I only reward my personally enrolled Consultants, because I want my leaders to start their own reward system.

It is important to me to give a reward that is personal, and something the Consultants can use. I want them to always remember where that specific item comes from and what they did to earn it. I spent time looking for the perfect gift to use as rewards. I don't buy the same item for every Consultant, they each get something very special and personal.

To decide how much I spend, I use the Volume Discount Statement, I look what the amount is that I earned on the specific Consultant and use 30% towards the reward system. I don't reward every month, I reward every 3 months (the ABC plan also works on 3 months rolling) so it makes good business sense and I can spend a little bit more if I have 3 months income to work with instead of 1 month.

I have been a qualified somatologist for the past 20 years. I thought this was my passion and my gift in life until I found the Annique business opportunity in April 2014! The business opportunity really changed my life. Working with people, seeing the change from being scared to sell to excelling into a business woman is the most rewarding feeling in the world.

You don't need a loan to start your Annique business, which is such a wonderful benefit. It was only after I started growing my business with the help of the business opportunity and recruitment that I could say that I was financially independent. Knowing that I'm not bounded by a fixed pay cheque or reaching a career ceiling really is the most liberating feeling in the world.

I do Annique full time, so I'm always available to my Consultants. The Brand Champion training is such a wonderful tool in my team. Because of my background as a somatologist, I bring an additional benefit to the Consultants in our team. It's almost impossible to fail, because I don't believe in failure. If you do your part and attend meetings and functions you cannot fail!

I have registered a company and my Annique business is run through the company. This means that my Annique business is an entity on its own. I do as many short courses and training as I possibly can to develop my skills. There are so many wonderful people to follow on the internet as well, who have been in network marketing for years; we can also learn a lot from them.

With my skincare background it is so rewarding to use my skills and knowledge to grow the members in my team. I love to do research and teach my team to dig deeper and ask more questions before making a recommendation. Every team meeting has a skincare training section. I also do one-on-one meetings with my clients to educate them on how to use our amazing range of products properly.



Minki's sales
for 2018 were
R1 765 568
and she
qualified for
the Maldives
overseas
incentive that
took place in
October 2018.

Annique's Editor's Choice is a monthly Replique article that recognises those Consultants who go above and beyond in their businesses; those who breathe new life into old practices and pursue challenges with vigour.

This month we are recognising **Minki Rutherford, from Centurion**, who talks about recruitment, how to motivate Consultants and unique tips for your business.




Social Selling: Use Social Media to Boost Your Sales and Prospecting in 2019!

People don't buy from companies; they buy from people. As an Annique Consultant, you are a personal brand, not a corporate brand. So in a world with 7000+ Annique Consultants, what sets YOU apart and why should someone buy their Annique products from you personally? The answer is simple; it's because of who YOU are!

Through attraction marketing, you will attract your ideal client using social media. If you are a young mom in her twenties, then your ideal clients and potential recruits are other young moms in their twenties who are looking for an alternative income source that won't take them away from their children. If you are a mature lady who joined Annique to supplement your retirement fund, then your ideal clients and potential recruits are other mature ladies who have the same needs. Your vibe attracts your tribe.

Focus on promoting the BENEFITS of the products and business opportunity, not the products and business opportunity directly.



Attraction marketing is about attracting prospects to you. Consultants often wrongly think that they should promote the Annique products on social media, while in fact what they should promote is THEMSELVES using the Annique products. Instead of posting about the business opportunity, asking people to join your team, create a video sharing how your life has changed because of the business opportunity. Instead of posting a page from the Beauté, rather post a 30-second video of you using an Annique product, highlighting the top three benefits!

Before people will buy "you" and what you are selling, they first need to know, appreciate, and trust you. You have to build relationships. Start by creating an audience. Find people with similar interests and communities, and be sure to engage with them. Each time you meet a person; add them on social media so you can start building a relationship online and offline.

The only way to be successful on social media is to be consistent. Consistency is key in all things. We recommend choosing one social media platform and then becoming an expert, focussing all your social energy on growing your audience there. Facebook and Instagram are ideal for social selling success! Stay authentic and build your own brand: be inspired by others, but do not copy them.

This December, we challenge you to posting once a day every day for the whole month! That will help you to build momentum for January, getting you ready to increase your sales and recruits in the new year!

Take the December Social Selling Challenge and download the content calendar from the Webstore to get you started with 31 post ideas!

BOOST YOUR JANUARY SALES

The last week of December and January can be a slow time in your business. The good news is, it doesn't have to be. Boost your business in January with these great ideas.

Get Orders in December

Because the January Beautè is made available mid-December, it gives you the chance to get customers to buy from the January campaign with their December bonuses.

Send out an image telling customers that if they order from the January Beautè and pay before 31 December, they could get a free gift.

ORDER PRODUCTS OVER R1 000 FROM THE
JANUARY BEAUTÈ AND PAY BY 31 DECEMBER 2018
AND YOU QUALIFY FOR A FREE GIFT!

Gift Voucher

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Reward loyal customers with post-holiday specials

Send customers who purchased during the holiday season a thank you email with exclusive offers for a limited period. Combine offers in the Beautè and send them to your customers. You can extend the reach of the promotion by asking your customers to share these deals with their friends and family.

New Year's Offer

With the kids going back to school and businesses starting up again, there are lots of reasons customers would want to purchase Annique – especially the **Forever Healthy, Lifestyle Shake** and tea ranges. Offer Customers a free gift if they place an order between 2 and 7 January to motivate them to buy, or tell them their names will be entered into a lucky draw.

Putting a limited time period on when the free gift is available encourages repeat purchases during the slow January time and its short redemption period creates a sense of urgency.

Go to the Documents section on the Webstore for all the information you need on how to host a Slimming Club. Ask customers to invite a friend to your event and use this opportunity to talk about the business opportunity as people are very open to learning about how to earn an extra income during this time of the year.

Customers are in 'New Year's Resolution' mode... they are looking for a new start... and the answer could be in joining YOUR TEAM... the sooner you meet those new customers, the higher the chance you have of helping them create their New Year's plans by joining your business.

Host a Slimming Club

A new year brings with it a host of New Year's resolutions, not least of which is to lose holiday weight.

Hosting a slimming club is a great way to get new customers into your business and to make sales through the **Forever Healthy** range and **Lifestyle Shake**.

Place an order
between 2 and
7 January and receive
a FREE GIFT!
(Gift to be supplied by
the Consultant.)



The Rooibos Connection

From a soothing beverage to beauty elixir, Rooibos tea is one versatile brew. Researchers have discovered that it can also undo some of the damage caused by the sun's harmful rays.

For the past 11 years, scientists from the SA Medical Research Council (MRC) and Cape Peninsula University of Technology (CPUT) have been involved in studying how Rooibos protects against inflammation in skin cells, since chronic inflammation is one of the hallmarks of skin cancer development.

Professor Wentzel Gelderblom, based at CPUT's Institute of Biomedical and Microbial Biotechnology, says once the skin has been exposed to the sun's ultra-violet (UV) rays, Rooibos extracts have the ability to remove precancerous damaged cells and also block the onset of inflammation.

"It does so by stopping the multiplication of cancerous cells and removing these cells through programmed cell death, in other words, prompting them to commit suicide," he explains. It's the abundance of polyphenols (antioxidants) – natural compounds found in Rooibos – which gives it its restorative power. These compounds are linked with the prevention of various chronic disorders, including skin cancer.

Can consumers expect a miracle Rooibos ointment or cream in the near future?

"Preliminary findings show that Rooibos extracts are more effective during the early stages of skin cancer development as they are able to facilitate the removal of UVB damage cells thereby delaying their progression into a tumour."

South Africa has one of the highest rates of skin cancer in the world with about 20 000 reported cases every year, which results in more than 700 deaths.

About 80% of sun-induced skin damage occurs before the age of 18, therefore it is imperative to take special care of children in the sun. Babies younger than one year of age should never be exposed to direct sunlight as their skin doesn't produce enough melanin (the skin pigment that helps to protect the skin from the sun).

Here's how you and your family can enjoy the sun this summer without falling into the pitfalls of excessive sun exposure:

- Avoid the sun between 11am and 3pm when the sun is at its hottest
- Put on a sunscreen with an SPF of at least 15 or more, and remember to apply it regularly, especially when swimming

UPSIZE SUN SAFETY
TRIGGER SPRAY SPF 30
250ML AND SAFE IN THE SUN
SPF30 WITH DN-AGE 75ML

ONLY R299

Save R538
VALUE R837

2320033

- Wear a wide-brimmed hat to cover your face, neck and ears
- Use available shade under trees, umbrellas, tents, etc.
- Wear sunglasses to protect your eyes
- Equally important during hot summer days is getting enough of the right kinds of liquids since dehydration can lead to tiredness, headaches and dizziness. Although many people tend to think of Rooibos as only a hot drink, it is an exceptional flavour enhancer and naturally sweet, which makes it a favourite ingredient for iced teas, fruit shakes, smoothies and iced lollies.

Treating Silly Season Sunburn with Annique:

- **Bathe in Rooibos:** This will reduce inflammation and the abundance of antioxidants present in Rooibos tea will help to naturally accelerate the healing of the skin.
- **Spray on Essense Liquid Skin Nutrition:** The essential nutrients in this product help to support the skin in its own natural healing and regeneration process.
- **Apply Essense Miracle Tissue Oil:** The unique combination of nourishing plant makes it a highly effective, intense moisturising treatment



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
25	26	27	28	29	30	1 World AIDS Day
				<ul style="list-style-type: none"> • DEADLINE Registration of new Consultants • All Registrations received before 12:00 with order and proof of payment attached will count towards your November recruits. EFT/CC payment • Registrations after 12:00 • Keep the momentum going and bring new Consultants into your business, we will register them. These recruits will then count towards your December recruitment target and will be processed on 3 December 2018. 	<ul style="list-style-type: none"> • 12:00 DEADLINE for monthly sales figure for November • All orders received before 12:00 with proof of payment attached will count for November Sales Figure, including EFT/Excel/Webstore Orders • Note: Allow at least 72 hours (excluding weekends) on the Webstore EFT orders in order for it to be processed to our bank successfully and count towards your November monthly Sales Figure. • Orders after 12:00 Continue your shopping, from the November Beauté until 23:59 on 2 December including EFT/Excel/Webstore Orders. • Remember to attach your proof of payment to your order. Order will count towards your December sales figure. 	
2	3	4	5	6	7	8
<ul style="list-style-type: none"> • Links of December Replique and Beauté sent to field • Continue your shopping, from the November Beauté until 2 December at 23:59 including EFT/Excel/Webstore Orders. • Remember to attach your proof of payment to your order. Order will count towards your December sales figure. 	<ul style="list-style-type: none"> • Campaign 6 (Dec) Opens • Webstore back online at 08:00 am. • Additional Discount figures available from 09:00 am. 					
9	10	11	12	13	14	15 International Tea Day
16	17	18	19	20	21	22
<ul style="list-style-type: none"> • Public Holiday: Day of Reconciliation 	<ul style="list-style-type: none"> • Public Holiday • January Replique and Beauté available to order 			<ul style="list-style-type: none"> • DEADLINE Registration of new Consultants • All Registrations received before 12:00 with order and proof of payment attached will count towards your December recruits. EFT/CC payment • Registrations after 12:00 • Keep the momentum going and bring new Consultants into your business, we will register them. These recruits will then count towards your January recruitment target and will be processed on 2 January 2019. 	<ul style="list-style-type: none"> • 12:00 DEADLINE for monthly sales figure for December • All orders received before 12:00 with proof of payment attached will count for December Sales Figure, including EFT/Excel/Webstore Orders • Note: Allow at least 72 hours (excluding weekends) on the Webstore EFT orders in order for it to be processed to our bank successfully and count towards your December monthly Sales Figure. • Orders after 12:00 Continue your shopping, from the December Beauté until 23:59 on 1 January including EFT/Excel/Webstore Orders. • Remember to attach your proof of payment to your order. Order will count towards your January sales figure. 	
23	24	25	26	27	28	29
	<ul style="list-style-type: none"> • Home Office and Namibia depot closed 	<ul style="list-style-type: none"> • Home Office and Namibia depot closed • Public Holiday: Christmas Day 	<ul style="list-style-type: none"> • Home Office and Namibia depot closed • Public Holiday: Day of Goodwill 	<ul style="list-style-type: none"> • Home Office and Namibia depot closed 	<ul style="list-style-type: none"> • Home Office and Namibia depot closed 	
30	31	1	2	3	4	5
	<ul style="list-style-type: none"> • Home Office and Namibia depot closed • Public Holiday: New Year's Eve 	<ul style="list-style-type: none"> • Home Office and Namibia depot closed • Public Holiday: New Year's Day • Links of January Replique and Beauté sent to field. 	<ul style="list-style-type: none"> • Home Office and Namibia depot opens at 08:00 • Campaign 7 (Jan) Opens • Webstore back online at 08:00 am. • Additional Discount figures available from 09:00 am. 			

Host a FUN Annique PAMPER PARTY

3 benefits

- 1 Potential new Recruits
- 2 Product sales
- 3 Promoting your business



Host a Pamper Party in **DECEMBER** and buy the **Colour Caress LashXtreme Mascara for R69 (non-discountable)** with purchases of R2 500 or more. *Limited to five per Consultants per month.*

Invite five or more friends to your own Annique Pamper Party where you can experience and enjoy many of Annique's exciting products in a relaxed atmosphere. An experienced Annique Consultant will demonstrate and recommend the skincare products that are ideal for your skin type.

Hostess Gift Kit Filler
Colour Caress LashXtreme Mascara

ONLY
R69
Save R140
VALUE R209
3106100



Invitation

Annique
HEALTH AND BEAUTY

TEAM MEETING

We create winning teams.

2019

Saturday
9 March 2019

Location:

- ✿ Gauteng
- ✿ Cape Town
- ✿ Bloemfontein

Saturday
16 March 2019

Location:

- ✿ Namibia
- ✿ Port Elizabeth
- ✿ Kwa-Zulu Natal

Early Bird Ticket:

R70 confirmed & paid on or before Friday, 8 February 2019

Time:

08:30 for 09:00 - 13:00

Limited
SEATS AVAILABLE!

Bookings to OPEN SOON

ONLY ON THE WEBSTORE
keep a close eye on the A-News!

Standard Ticket:

R100 confirmed & paid after Friday, 8 February 2019

BOOKINGS will close

by 15:30 on Friday, 22 February 2019

What to expect

Exciting Product Launches
Business Growth Ideas
Powerful Testimonials
Overseas Incentive Destination 2020 Launch
Lucky Draws

Arrival

Enjoy Annique Rooibos Lifestyle Shake and Teas on arrival

Tea Break

Enjoy a light snack together with Annique Rooibos Lifestyle Shake and Annique Iced Tea

Dress Code

Smart casual with a sophisticated and elegant feel

